

## Message Text

UNCLASSIFIED

PAGE 01 STATE 026867

62

ORIGIN EB-07

INFO OCT-01 EUR-12 ISO-00 CIAE-00 DODE-00 INR-07 NSAE-00

PA-02 RSC-01 USIA-15 PRS-01 SP-02 COME-00 FEA-01

TRSE-00 OES-05 L-02 /056 R

DRAFTED BY EB:PMCGONAGLE:DA

APPROVED BY EB/IFD:PHBOEKER

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P 060020Z PEB 75

FM SECSTATE WASHDC

TO AMEMBASSY PARIS PRIORITY

UNCLAS STATE 026867

E.O. 11652: N/A

TAGS: ENRG

SUBJECT: OPEC REACTION TO FLOOR PRICE PROPOSAL

FOR ASSISTANT SECRETARY ENDERS

1. FOLLOWING IS SUBSTANCE OF JUAN DE ONIS ARTICLE APPEARING  
IN FEB 05 NY TIMES DATELINE BEIRUT. MIDDLE EAST GOVERNMENT  
OIL ANALYSTS STATED THAT SECRETARY KISSINGER PROPOSAL  
FOR A MINIMUM PRICE FOR OIL IMPORTS COULD SERVE AS A BASIS  
FOR NEGOTIATING A WORLD PRICE FOR CRUDE OIL. THE LINK  
ESTABLISHED BY KISSINGER BETWEEN THE FLOOR PRICE AND THE  
DEVELOPMENT OF ALTERNATIVE SUPPLIES WAS VIEWED BY OPEC  
ANALYSTS AS A QUOTE POSITIVE DEVELOPMENT END QUOTE BECAUSE  
IT PROVIDES A BASIS FOR DETERMINING COST OF ENERGY SUBSTI-  
TUTES FOR OPEC OIL IN CONSUMING COUNTRIES. KUWAITI  
FINANCIAL ADVISOR EMPHASIZED THAT FLOOR PRICE NECESSARY TO  
STIMULATE HUGE INVESTMENTS IN COAL, SHALE, NUCLEAR, ETC.,  
WILL SHOW THAT OPEC PRICES ARE NOT HIGH COMPARED TO AVAILA-  
BLE SUBSTITUTES. THUS OPEC EXPERTS BELIEVE THAT IRANIAN  
VIEW THAT OIL SHOULD BE PRICED AT COST OF SUBSTITUTES IS  
REINFORCED. KISSINGER

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NNN

\*\*\* Current Handling Restrictions \*\*\* n/a

\*\*\* Current Classification \*\*\* UNCLASSIFIED

## Message Attributes

**Automatic Decaptioning:** X  
**Capture Date:** 01 JAN 1994  
**Channel Indicators:** n/a  
**Current Classification:** UNCLASSIFIED  
**Concepts:** GOVERNMENT REACTIONS, IMPORT PRICES, PETROLEUM, POLICIES, PRESS COMMENTS  
**Control Number:** n/a  
**Copy:** SINGLE  
**Draft Date:** 06 FEB 1975  
**Decaption Date:** 01 JAN 1960  
**Decaption Note:**  
**Disposition Action:** n/a  
**Disposition Approved on Date:**  
**Disposition Authority:** n/a  
**Disposition Case Number:** n/a  
**Disposition Comment:**  
**Disposition Date:** 01 JAN 1960  
**Disposition Event:**  
**Disposition History:** n/a  
**Disposition Reason:**  
**Disposition Remarks:**  
**Document Number:** 1975STATE026867  
**Document Source:** CORE  
**Document Unique ID:** 00  
**Drafter:** PMCGONAGLE:DA  
**Enclosure:** n/a  
**Executive Order:** n/a  
**Errors:** n/a  
**Film Number:** D750043-0148  
**From:** STATE  
**Handling Restrictions:** n/a  
**Image Path:**  
**ISecure:** 1  
**Legacy Key:** link1975/newtext/t19750283/aaaagnpc.tel  
**Line Count:** 57  
**Locator:** TEXT ON MICROFILM, TEXT ON-LINE  
**Office:** ORIGIN EB  
**Original Classification:** UNCLASSIFIED  
**Original Handling Restrictions:** n/a  
**Original Previous Classification:** n/a  
**Original Previous Handling Restrictions:** n/a  
**Page Count:** 2  
**Previous Channel Indicators:** n/a  
**Previous Classification:** n/a  
**Previous Handling Restrictions:** n/a  
**Reference:** n/a  
**Review Action:** RELEASED, APPROVED  
**Review Authority:** CunninFX  
**Review Comment:** n/a  
**Review Content Flags:**  
**Review Date:** 22 APR 2003  
**Review Event:**  
**Review Exemptions:** n/a  
**Review History:** RELEASED <22 APR 2003 by McShalBA>; APPROVED <13 JAN 2004 by CunninFX>  
**Review Markings:**

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**Review Media Identifier:**  
**Review Referrals:** n/a  
**Review Release Date:** n/a  
**Review Release Event:** n/a  
**Review Transfer Date:**  
**Review Withdrawn Fields:** n/a  
**Secure:** OPEN  
**Status:** <DBA CORRECTED> srp 971003  
**Subject:** OPEC REACTION TO FLOOR PRICE PROPOSAL FOR ASSISTANT SECRETARY ENDERS  
**TAGS:** ENRG, FR, US, XF, OPEC  
**To:** PARIS  
**Type:** TE  
**Markings:** Margaret P. Grafeld Declassified/Released US Department of State EO Systematic Review 05 JUL 2006